

Monthly Report

January 1, 2023 - January 31, 2023





Executive Director Brian Hanna



Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
January 1 – January 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	3,782.03	0.00	\$5,335,235.02	
Shake/Trim	460.87	0.00	\$542,807.15	
Concentrate	147.01	0.00	\$774,325.23	
Inhalable Compound Concentrate	108.12	0.00	\$630,945.96	
Vape Cartridge	525.81	0.00	\$2,568,234.28	
Kief	0.52	0.00	\$1,396.64	
Infused-Edible	17,277.32	48.69	\$1,313,408.76	
Infused Non-Edible Solid	206.47	0.00	\$54,439.86	
Infused Liquid	0.00	12,565.63	\$72,196.07	
Infused Non-Edible Liquid	0.00	443.46	\$2,455.01	
January Total	22,508.15	13,057.78	\$11,295,443.98	

Additional Sales Information		
January 1 - January 31		
Category	Amount	
Sales To Date (as of Jan 31)	\$1,533,513,885.92	
Sales Deliveries	\$399,798.01	
Average Retail Flower Price (oz.)	\$88.17	

2. Plants

Plants		
Active Plants		
As of January 31		
Plant State Number		
Immature	57,269	
Vegetative	46,883	
Flowering	111,709	

Destroyed & Harvested Plants		
January 1 - January 31		
Plant State Number		
Immature - Destroyed	21,142	
Vegetative - Destroyed	10,457	
Flowering - Destroyed	4,940	
Plants Harvested	30,567	

3. Packages and Inventory

Packages			
As of January 31			
Package State	Number		
Active	347,268		
On Hold	796		
In Transit	3,648		
January 1 - January 31			
Package State Number			
Finished	4,667		

Inventory			
As of January 31			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	38,988.40		
Flower at Provisioning Centers	14,533.64		
Flower at Processors	82,561.16		
Fresh Frozen Flower at Processors	49,532.44		
Concentrates at Processors	16,272.95		
Infused Solids at Processors	84,928.28		
Infused Liquids at Processors (Fl. Oz.)	355,891.93		

4. Transfers

Products Shipped				
January 1 - January 31				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	1,596.01			
Grower Class B	830.93			
Grower Class C	61,880.62			
Processor	46,045.22	14,688.41		
Provisioning Center	3,352.16	5,140.94		
Safety Compliance Facility	20.52			
Secure Transporter	53,610.93	8,240.55		

Transfers		
January 1 - January 31		
Transfer Type	Number	
Completed	3,532	
Voided	50	

5. <u>Initial Applications</u>

Initial Applications				
January 1 - January 31				
License Type	Received	Approved	Denied	
Prequalification	7	11	0	
Grower Class A	0	0	0	
Grower Class B	1	1	0	
Grower Class C	4	3	0	
Processor	3	1	0	
Provisioning Center	2	2	0	
Secure Transporter	0	1	0	
Safety Compliance Facility	0	2	0	
Total	17	21	0	

6. Renewal Applications

Renewal Applications					
January 1 - January 31					
License Type Received Approved Denied					
Grower Class A	2	4	0		
Grower Class B	2	1	0		
Grower Class C	50	53	0		
Processor	6	11	0		
Provisioning Center	18	21	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	2	1	0		
Total	80	92	0		

7. Active Licenses

Active Licenses								
Grower A Grower B Grower C Processor Provisioning Safety Compliance Transporter Total								
68	19	596	143	378	23	23	1250	

8. Application Processing Time

Application Processing Time (Calendar Days)						
January 1 - January 31						
License Type Initial Renewal Applications						
Prequalification	26.73	-				
Grower Class A	-	45.00				
Grower Class B	40.00	5.00				
Grower Class C	36.00	12.91				
Processor	49.00	14.67				
Provisioning Center	14.50	15.09				
Secure Transporter	44.00	24.00				
Safety Compliance Facility	35.50	15.00				
January Step 2 Average	34.10	14.96				
January Total Average	30.24	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA January 1 - January 31								
License Type Warning Formal Consent Final Complaint Order Order								
Grower Class A	0	0	2	0				
Grower Class B	0	0	0	0				
Grower Class C	0	0	0	0				
Processor	1	2	1	0				
Provisioning Center	1	0	5	0				
Secure Transporter	0	0	2	0				
Safety Compliance Facility	0	0	0	0				

10. Complaints and Investigations

Complaints and Investigations					
January 1 - January 31					
Enforcement & Legal Data	Amount				
Number of Complaints Received	71				
Number of Investigations Opened	72				
Number of Investigations Closed	53				
Average Time to Complete an Investigation (Calendar Days)	129				
Number of Enforcement Actions Taken*	28				
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	January 1 - January 31
	Amount
January	\$22,911.00

	Regulatory Assessment Fees								
	January 1 - January 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total	
January	\$0	\$3,000	\$6,459	\$912	\$5,626	\$0	\$2,813	\$18,810	

	Renewal								
	January 1 - January 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total	
January	\$13,000	\$6,000	\$234,000	\$31,500	\$69,073	\$0	\$0	\$353,573	

Total Licensing Revenue Colle		
	January 1 - January 31	
	Amount	
January	\$395,294.00	

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$246,090.01
State Employee Benefits	\$162,755.55
Materials and Equipment	\$80,368.73
January Total	\$489,214.29

13. <u>Municipalities Opted In to the MMFLA</u>

Municipalities				
As of January 31				
Opted In				
169				

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of January 31			
Provisioning Centers			
330			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
January 1 - January 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	73,321.60	0.00	\$94,027,043.34				
Shake/Trim	11,849.06	0.00	\$15,334,994.39				
Concentrate	2,401.63	0.00	\$12,820,978.69				
Inhalable Compound Concentrate	2,331.29	0.00	\$12,151,273.34				
Vape Cartridge	6,290.27	0.00	\$38,460,697.83				
Kief	6.66	0.00	\$38,504.45				
Infused-Edible	243,239.54	579.22	\$21,960,790.52				
Infused Non-Edible Solid	2,147.19	0.00	\$523,094.00				
Infused Liquid	0.00	364,276.69	\$661,547.28				
Infused Non-Edible Liquid	0.00	9,788.99	\$29,710.86				
January Total	· · · · · · · · · · · · · · · · · · ·						

Additional Sales Information			
January 1 - January 31			
Category Amount			
Sales To Date (Jan 31)	\$4,135,319,402.36		
Sales Deliveries	\$5,257,832.23		
Average Retail Flower Price (oz.) \$80.16			

2. Plants

Plants			
Active Plants			
As of January 31, 2023			
Plant State Number			
Immature	323,767		
Vegetative 297,353			
Flowering 591,216			

Destroyed & Harvested Plants			
January 1 - January 31			
Plant State Number			
Immature - Destroyed	110,679		
Vegetative - Destroyed 36,2			
Flowering - Destroyed 14,496			
Plants Harvested 267,621			

3. Packages and Inventory

Packages			
As of January 31, 2023			
Package State Number			
Active	1,980,771		
On Hold	1,371		
In Transit 49,568			
January 1 - January 31			
Package State	Number		
Finished	53,042		

Inventory			
As of January 31, 2023			
Category Amount (lbs			
Flower at Growers (Test Passed)	112,679.81		
Flower at Retailers	84,262.98		
Flower at Processors	146,694.77		
Fresh Frozen Flower at Processors	131,696.30		
Concentrates at Processors	50,099.66		
Infused Solids at Processors	784,876.05		
Infused Liquids at Processors (Fl. Oz.)	2,022,512.85		

4. <u>Transfers</u>

Shipped Products			
January 1 - January 31			
License Type	Shipped Pounds	Fluid Ounces Shipped	
Class A Marijuana Grower	1,194.42	0	
Class B Marijuana Grower	5,500.70	0	
Class C Marijuana Grower	180,574.59	0	
Excess Grower	20,481.06	0	
Microbusiness	6.40	0	
Class A Microbusiness	0.33	0	
Processor	494,712.14	802,578.61	
Retailer	11,354.18	28,763.97	
Safety Compliance Facility	15.38	0	
Secure Transporter	590,768.83	669,611.21	

Transfers			
January 1 - January 31			
Transfer Type Number			
Completed	27,364		
Voided	491		

5. <u>Initial Applications</u>

	Initial Applications			
	Jan	uary 1 - January	31	
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	30	31	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	2	2	0	
Class C Marijuana Grower	28	12	0	
Excess Grower	0	0	0	
Processor	12	7	0	
Retailer	10	26	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	0	0	
Secure Transporter	0	0	0	
Safety Compliance Facility	1	2	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	0	0	0	
Temporary Marijuana Event	3	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	0	0	
Social Equity Class C Marijuana Grower	3	1	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	0	0	
Social Equity Retailer	0	7	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	1	0	
Social Equity Marijuana Temporary Event	0	0	0	
January Total	90	89	0	

6. Renewal Applications

	Renewal Applications			
	Jan	uary 1 - January	[,] 31	
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	1	2	0	
Class B Marijuana Grower	7	8	0	
Class C Marijuana Grower	53	38	0	
Excess Grower	4	4	0	
Processor	21	14	0	
Retailer	74	63	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	0	0	
Secure Transporter	1	3	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Establishment	1	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	2	1	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	1	0	0	
Social Equity Class C Marijuana Grower	12	4	0	
Social Equity Excess Grower	15	0	0	
Social Equity Processor	2	2	0	
Social Equity Retailer	5	7	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	1	0	
January Total	200	147	0	

7. Active Licenses

	Active Licenses
	As of January 31, 2023
Class A Marijuana Grower	7
Class B Marijuana Grower	94
Class C Marijuana Grower	737
Excess Grower	133
Processor	209
Retailer	633
Class A Microbusiness	2
Microbusiness	12
Secure Transporter	23
Safety Compliance Facility	23
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	46
Temporary Marijuana Event	0
January Total	1921

8. Application Processing Time

Application Processing Days (Calendar Days)			
January 1 - January 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	45.39	-	
Class A Marijuana Grower	-	33.00	
Class B Marijuana Grower	31.50	11.50	
Class C Marijuana Grower	51.50	13.87	
Excess Grower	-	31.00	
Processor	42.57	15.86	
Retailer	25.15	18.91	
Class A Microbusiness	-	-	
Microbusiness	-	-	
Secure Transporter	-	30.00	
Safety Compliance Facility	43.50	-	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	-	2.00	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	-	
Social Equity Class C Marijuana Grower	26.00	16.75	
Social Equity Excess Grower	-	-	
Social Equity Processor	-	20.00	
Social Equity Retailer	16.43	23.43	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	22.00	12.00	
Social Equity Temporary Marijuana Event	-	-	
January Step 2 Average	32.47	17.68	
January Total Average	33.78	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
January 1 - January 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	0	0	1	0
Class C Marijuana Grower	0	4	2	0
Excess Grower	0	0	0	0
Processor	1	4	0	0
Retailer	0	1	0	0
Microbusiness	0	0	0	0
Secure Transporter	0	0	0	0
Safety Compliance Facility	0	0	1	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
January 1 - January 31		
Initial Renewal		
0	0	

11. Complaints and Investigations

Complaints and Investigations			
January 1 - January 31			
Enforcement & Legal Data	Amount		
Number of Complaints Received	138		
Number of Investigations Opened	102		
Number of Investigations Closed	60		
Average Time to Complete an Investigation* (Calendar Days)	108		
Number of Enforcement Actions Taken*	28		
* Includes both MMFL and AU data			

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees				
	January 1 - January 31				
	Prequalification Social Equity Total				
January	\$57,000	<u> </u>			

	Regulatory Assessment Fees						
		January 1 - January 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
January	\$0	\$12,000	\$273,666	\$0	\$0	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
January	\$0	\$120,000	\$399,913	\$30,000	\$0	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
January	\$0	\$21,600	\$0	\$650	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
January	\$0	\$0	\$61,500	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
January	\$919,329						

	Renewal Fees					
	January 1 - January 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
January	\$1,200	\$52,000.00	\$1,116,000	\$1,000	\$2,000	\$96,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
January	\$0	\$0	\$456,000	\$1,125,000	\$15,000	\$15,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
January	\$0	\$5,400	\$186,000	\$0	\$1,000	\$216,000
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
January	\$0	\$0	\$32,400	\$72,750	\$0	\$0
	Total Renewal Fees					
January	\$3,392,750					

	Total Licensing Revenue Collected		
	January 1 - January 31		
	Amount		
January	\$4,390,229		

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$538,348.37
State Employee Benefits	\$349,787.21
Materials and Equipment	\$103,213.44
January Total	\$991,349.02

14. Social Equity Applications

	Social Equity Applications				
	January 1 - January 31				
	Received Eligible Ineligible				
January	26 22 3				

15. Social Equity Education & Outreach

	Outreach Sessions	
	January 1 - January 31	
	Sessions Held	
January	2	

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	January 1 - January 31
	Number of Times
January	1

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of January 31, 2023		
Opted In Opted Out		
129	1378	

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of January 31, 2023	
Marihuana Retailers	
294	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of January 31, 2023
29,043

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications			
January 1 - January 31			
Received Issued Denied			
3,562	3,321	342	

2. Renewal Applications

Renewal Applications			
January 1 - January 31			
Received Issued Denied			
1,153	1,116	54	

3. Application Processing Time

Initial Applications (Calendar Days)					
	January 1 - January 31				
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
2.33	0.01	0.58	2.48	0.17	1.76

Renewal Applications (Calendar Days)					
January 1 - January 31					
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
2.45	0.01	0.58	2.56	0.09	1.56

4. Number of Applications Filed for Registry Identification Cards

	P	Applications Filed for Registry Identification Cards					
		January 1 - January 31					
	Original Applications		Renewals			Grand Total	
	Paper	Online	Total	Paper	Online	Total	
January	945	2,617	3,562	275	878	1,153	4,715

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of January 31, 2023					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	359	40	Lake	142	21
Alger	441	63	Lapeer	2,326	357
Allegan	3,684	466	Leelanau	850	55
Alpena	636	49	Lenawee	2,058	255
Antrim	1,062	120	Livingston	2,744	250
Arenac	769	109	Luce	64	9
Baraga	113	13	Mackinac	147	16
Barry	1,376	150	Macomb	19,425	2,326
Bay	3,572	260	Manistee	254	28
Benzie	983	84	Marquette	207	40
Berrien	2,670	397	Mason	287	35
Branch	1,260	242	Mecosta	168	25
Calhoun	1,716	223	Menominee	268	57
Cass	1,004	172	Midland	1,820	188
Charlevoix	251	22	Missaukee	154	13
Cheboygan	513	46	Monroe	2,959	308
Chippewa	605	50	Montcalm	1,240	222
Clare	1,087	189	Montmorency	87	19
Clinton	2,033	228	Muskegon	2,036	231
Crawford	806	80	Newaygo	994	155
Delta	505	83	Oakland	26,632	2,508
Dickinson	330	76	Oceana	753	128
Eaton	2,096	269	Ogemaw	327	34
Emmet	108	13	Ontonagon	56	10
Genesee	6,600	817	Osceola	225	50
Gladwin	19	10	Oscoda	211	16
Gogebic	234	51	Otsego	66	12
Grand Traverse	1,297	81	Ottawa	2,327	206
Gratiot	197	33	Out of State	0	6
Hillsdale	725	124	Presque Isle	97	13
Houghton	171	20	Roscommon	430	29
Huron	404	25	Saginaw	2,515	272
Ingham	1,476	192	Saint Clair	3,002	381
Ionia	167	34	Saint Joseph	425	79
losco	118	10	Sanilac	568	64
Iron	117	24	Schoolcraft	33	10
Isabella	439	45	Shiawassee	1,730	214
Jackson	3,259	351	Tuscola	2,340	390
Kalamazoo	2,072	214	Van Buren	1,137	158
Kalkaska	282	35	Washtenaw	8,090	600
Kent	5,649	418	Wayne	34,014	2,501
Keweenaw	113	13	Wexford	919	130
			Total	175,445	18,362

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
January	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of January 31, 2023				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.02			
AIDS	0.02			
Amyotrophic Lateral Sclerosis	0.00			
Arthritis	16.34			
Autism	0.54			
Cachexia or Wasting Syndrome	0.20			
Cancer	3.07			
Cerebral Palsy	0.11			
Chronic Pain	64.27			
Colitis	0.27			
Crohn's Disease	0.47			
Glaucoma	0.99			
Hepatitis C	0.34			
HIV Positive	0.34			
Inflammatory Bowel Disease	0.79			
Muscle Spasms	6.83			
Nail Patella	0.00			
Obsessive Compulsive Disorder	1.17			
Parkinson's Disease	0.16			
Post-Traumatic Stress Disorder	7.06			
Rheumatoid Arthritis	1.24			
Seizures	1.35			
Severe and Chronic Pain	38.07			
Severe Nausea	4.87			
Spinal Cord Injury	0.47			
Tourette's Syndrome	0.11			
Ulcerative Colitis	0.18			

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of January 31, 2023		
Month Physicians		
January	221	

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
January 1 - January 31		
Initial Renewal		
0.05%	0.00%	

10. Revenue and Expenses

	Revenue Collected	
	January 1 - January 31	
	Amount	
January	212,133.41	

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$78,912.05
State Employee Benefits	\$50,477.40
Materials and Equipment	\$40,491.59
January Total	\$169,881.04